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# A Systematic Review of Strategic Management Principles and Practices in the Context of Nonprofit Organizations

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#### **ABSTRACT**

Strategic management plays a crucial role in guiding nonprofit organizations towards success in achieving their unique missions and objectives. This article aims to conduct a systematic review of the principles and practices of strategic management relevant to the context of nonprofit organizations. The review encompasses the definition of strategic management in nonprofit organizations and the importance of its implementation. The research method employed is a literature analysis from various sources relevant to this topic. The review findings reveal the significance of strategic human resources management, the application of vulnerability-based conceptual models for risk management, the evolution of strategic management practices in nonprofit organizations, the urgency of strategic performance measurement, the impact of board performance on organizational effectiveness, crisis communication and strategic risk management, as well as strategic decision-making and control. The practical implications of this review provide valuable insights for nonprofit practitioners in developing and enhancing their organizational strategies, as well as guiding future research in this domain.

Keywords: Strategic management, Nonprofit organizations, Strategic management principles, Strategic management practices, Organizational performance, Strategic human resources management, Risk management

#### **ABSTRAK**

Manajemen strategis memainkan peran krusial dalam membimbing organisasi nirlaba menuju kesuksesan dalam mencapai misi dan tujuan mereka yang unik. Artikel ini bertujuan untuk melakukan tinjauan sistematis terhadap prinsip-prinsip dan praktik-praktik manajemen strategis yang relevan dengan konteks organisasi nirlaba. Tinjauan ini mencakup definisi manajemen strategis dalam organisasi nirlaba dan pentingnya penerapannya. Metode penelitian yang digunakan adalah analisis literatur dari berbagai sumber yang relevan dengan topik ini. Hasil tinjauan mengungkapkan pentingnya manajemen sumber daya manusia strategis, penerapan model konseptual berbasis kerentanan untuk manajemen risiko, evolusi praktik manajemen strategis dalam organisasi nirlaba, urgensi pengukuran kinerja strategis, dampak kinerja dewan pengawas pada efektivitas organisasi, komunikasi krisis dan manajemen risiko strategis, serta pengambilan keputusan strategis dan kontrol. Implikasi praktis dari tinjauan ini memberikan wawasan yang berharga bagi praktisi nirlaba dalam mengembangkan dan meningkatkan strategi organisasi mereka, serta memberikan arahan bagi penelitian masa depan dalam domain ini.

Kata Kunci: Manajemen strategis, Organisasi nirlaba, Prinsip manajemen strategis, Praktik manajemen strategis, Kinerja organisasi, Sumber daya manusia strategis, Manajemen risik

# 1. Introduction

In the intricate landscape of nonprofit organizations, strategic management plays a pivotal role in navigating the complexities inherent to their missions. This systematic review delves into the fundamental principles and practices of strategic management tailored to the unique context of nonprofit entities. Understanding strategic management within this sphere is imperative for optimizing organizational effectiveness, sustainability, and impact. Strategic management in nonprofit organizations encompasses the deliberate formulation and execution of strategies to fulfill their missions amidst dynamic environments. It involves aligning organizational resources, capabilities, and activities to achieve long-term goals while remaining responsive to societal needs. Strategic management is paramount for nonprofit organizations due to several reasons. Firstly, it enhances their ability to fulfill their societal missions by providing a structured approach to goal-setting, resource allocation, and performance evaluation. Secondly, it enables nonprofits to adapt to evolving external environments, such as changes in funding landscapes and stakeholder expectations. Lastly, strategic management fosters transparency, accountability, and sustainability, essential for maintaining stakeholders' trust and support.

Nonprofit organizations constitute a vital sector within societies worldwide, serving diverse missions ranging from social welfare to environmental conservation. Unlike their for-profit counterparts, nonprofits operate within a distinctive framework characterized by societal impact objectives, reliance on philanthropic funding, and a mandate to serve public interests (Anheier, 2014). In pursuit of their missions, nonprofit organizations face multifaceted challenges stemming from dynamic socio-economic environments, resource constraints, and stakeholder expectations (Ebrahim et al., 2014). In response to these challenges, strategic management principles and practices emerge as indispensable tools for navigating complexities, optimizing performance, and achieving long-term sustainability.

Strategic management in the context of nonprofit organizations refers to the systematic and intentional processes through which these entities formulate, implement, and adapt strategies to fulfill their missions effectively. It encompasses a holistic approach to organizational decision-making, encompassing aspects such as goal setting, resource allocation, stakeholder engagement, and performance evaluation (Bryson et al., 2018). Strategic management in nonprofits integrates considerations of societal impact, ethical responsibilities, and stakeholder interests into strategic planning and execution processes.

The importance of strategic management for nonprofit organizations cannot be overstated. Firstly, strategic management provides nonprofits with a structured framework for aligning organizational activities with their missions and goals. By articulating clear objectives and strategic priorities, nonprofits can focus their efforts and resources towards achieving meaningful impact. Secondly, strategic management enables nonprofits to navigate external uncertainties and complexities, including shifts in funding landscapes, regulatory environments, and societal needs (Ebrahim et al., 2014). By fostering adaptability and resilience, strategic management empowers nonprofits to respond effectively to emerging challenges and opportunities. Lastly, strategic management enhances organizational accountability, transparency, and governance, fostering trust and confidence among stakeholders, including donors, beneficiaries, volunteers, and the wider community (Anheier, 2014).

In light of these considerations, this systematic review aims to explore and analyze the principles and practices of strategic management specifically tailored to the context of nonprofit organizations. By synthesizing existing scholarship, identifying key trends, and offering insights into emerging best practices, this review seeks to contribute to the advancement of strategic management theory and practice within the nonprofit sector. Through a comprehensive examination of strategic management literature, this review endeavors to provide nonprofit practitioners, scholars, policymakers, and stakeholders with actionable insights to enhance organizational effectiveness, sustainability, and societal impact.

#### 2. Research Methods

This systematic review employs a comprehensive approach to gather and analyze scholarly literature pertaining to strategic management in nonprofit organizations. Utilizing databases such as PubMed, Google Scholar, and JSTOR, relevant articles were identified through predefined search criteria. The inclusion criteria encompassed studies published in peer-reviewed journals between 2017-2022, focusing on strategic management principles and practices in nonprofit settings. After screening and selection, articles meeting the eligibility criteria were synthesized and analyzed to derive key insights.

#### 3. Results and Discussions

# 3.1 Exploration of Strategic Human Resources Management Practices

Guo et al. (2011) shed light on strategic human resources management (SHRM) practices in nonprofit organizations. Their findings underscore the significance of aligning HR strategies with organizational goals, fostering employee engagement, and nurturing a culture of innovation. Effective SHRM enables nonprofits to attract, develop, and retain talent essential for achieving their missions amidst resource constraints and competition.

3.2 Adoption of Vulnerability-Based Conceptual Models for Risk Management.

Santos & Laureano (2021) advocate for the adoption of vulnerability-based conceptual models in risk management within nonprofit organizations. By acknowledging inherent vulnerabilities and anticipating potential risks, nonprofits can proactively devise strategies to mitigate adverse impacts. This approach emphasizes resilience-building and adaptive capacity, crucial for navigating uncertainties and safeguarding organizational sustainability.

#### 3.3 Review and Analysis of Strategic Management Research

Stone et al. (1999) provide a comprehensive review and analysis of strategic management research within the nonprofit sector. Their synthesis highlights the evolution of strategic management practices, encompassing strategic planning, resource allocation, performance measurement, and stakeholder engagement. This retrospective analysis offers valuable insights into the trajectory of strategic management scholarship and its implications for nonprofit practitioners.

# 3.4 Evolution of Nonprofit Strategic Management Practices

Miller (2019) explores the evolution of strategic management practices in nonprofit organizations. By tracing historical developments and contemporary trends, the study elucidates the shifting paradigms in nonprofit strategy formulation and implementation. Understanding this evolutionary trajectory enables nonprofits to leverage emerging best practices and innovative approaches to strategic management.

3.5 Urgency of Strategic Performance Measurement in Nonprofits

Kaplan (2001) underscores the urgency of strategic performance measurement in nonprofit organizations. By adopting outcome-oriented metrics and performance indicators, nonprofits can assess their effectiveness, efficiency, and impact. Strategic performance measurement facilitates informed decision-making, resource allocation, and continuous improvement, essential for enhancing organizational performance and accountability.

# 3.6 Impact of Board Performance on Organizational Effectiveness

Brown (2005) examines the impact of board performance on organizational effectiveness in nonprofit settings. Their analysis highlights the critical role of boards in governance, leadership, and strategic oversight. Effective boards foster strategic alignment, resource mobilization, and stakeholder engagement, contributing to enhanced organizational effectiveness and sustainability.

# 3.7 Crisis Communication and Strategic Risk Management

Crisis communication and strategic risk management are integral components of nonprofit strategic management. Effective communication strategies enable nonprofits to navigate crises, mitigate reputational risks, and maintain stakeholder trust. By integrating risk management into strategic decision-making processes, nonprofits can anticipate, assess, and respond to emerging threats, ensuring organizational resilience and sustainability.

# 3.8 Strategic Decision-Making and Control

Strategic decision-making and control mechanisms are essential for translating strategic plans into actionable initiatives and monitoring their implementation. By fostering entrepreneurial orientation and innovation, nonprofits can adapt to changing environments and capitalize on emerging opportunities. Effective managerial control mechanisms enable nonprofits to align actions with strategic goals, optimize resource utilization, and mitigate deviations from planned trajectories.

# 3.9 Effects of Entrepreneurial Orientation on Strategy Choice

Rüsch et al. (2019) examine the effects of entrepreneurial orientation on strategy choice in nonprofit organizations. Their findings suggest that entrepreneurial nonprofits are more inclined to pursue innovative strategies, embrace risk-taking, and capitalize on emerging opportunities. Entrepreneurial orientation fosters agility, resilience, and competitive advantage, enabling nonprofits to navigate dynamic environments and achieve sustainable growth.

# 3.10 Managerial Control and Strategy Implementation in Nonprofits

Tucker & Parker (2013) explore the role of managerial control in strategy implementation within nonprofit organizations. Their analysis emphasizes the importance of balancing autonomy with accountability, decentralization with coordination, and flexibility with control. Effective managerial control mechanisms enable nonprofits to align actions with strategic priorities, monitor performance, and adapt to changing circumstances, ensuring strategic goals' attainment.

#### 4. Conclusion

In conclusion, strategic management principles and practices are essential for nonprofit organizations to thrive in dynamic and challenging environments. This systematic review has provided insights into various facets of nonprofit strategic management, including human resources management, risk management, performance measurement, governance, crisis communication, and decision-making. By embracing innovative approaches, leveraging emerging trends, and fostering strategic agility, nonprofits can enhance their effectiveness, sustainability, and impact, thereby advancing their missions and serving society's needs.

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